

# Trace Clients... ...Commercial Vehicle Hire Companies



## TRACE Systems

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### Seven Asset Management (Mark Sams)



"We have been using Trace with our hire fleet at the hub of our business since it started in 1997. Our fleet now numbers some 600 commercial vehicles from 3-tonne vans up to 44-tonne tractor units as well as 500 static cold store 40-foot container-based units. All are managed with Trace which is used by more than 15 of our staff. We all find Trace user friendly. Data entry and reporting are easy."

"Trace records vehicle maintenance, servicing schedules, vehicle orders and history which means we can immediately get at really valuable information by vehicle age, make, model and repair times. Operationally, Trace is a key business tool."

"As an example, we pulled a report to prove to a manufacturer a problem they had with their clutch and that enabled us to recover funds. Without Trace we could not have proved the case or got our money back."

### Falcon Self Drive – Somerset (Steve Lewis)



"We selected Trace to give us better control of vehicle costings and histories."

"We have a wide and varied 550-strong mixed fleet

of self-drive hire vehicles from small cars to gully tankers, long wheel base vans to 17 tonne curtainsides, MPVs and minibuses to vans, Luton vans with tail-lifts, 7.5 tonne lorries, HGVs, tractor units and trailers – and Trace handles them all."



## Fiveways Hire – Basildon (Jo Hodge/Scott Martin)

“With Trace we can see cost and profit by vehicle and by client hire account. We can see by vehicle make and model how they are performing and identify problems.”

“Trace is straight forward and easy to use – especially by comparison with doing it on our old accounting system.”

“Vehicle hire charges, customer details and vehicle locations are held on Trace, confirmed by the Hire Desk and then charged each week to each customer with a Trace-produced invoice.”

“With Trace for local authority clients we easily raise pre-invoices so they can raise purchase order numbers before final invoice after a hire and any workshop repair work.”

“We have had Trace for two years and use it for workshop and stores management, vehicle hire management and hire desk costing and invoicing.”

“Another really good thing about Trace is that it uploads to our Sage® accounting system. That saves a lot of time and is exactly accurate.”

Fiveways Hire specialises in the provision and maintenance of municipal vehicles. Its comprehensive mixed municipal fleet, handled by Trace includes: Refuse Collection Vehicles, Hook Lifts, Rear End Loaders, Front End Loaders, Skip Lorries, Ejection Trailers, Tippers, 7.5-32 tonne refuse collection vehicles with a full range of bin lifts.



## Hireco (Helen Flynn)



“Trace has made a huge difference to the depreciation and lease interest calculation for our business - replacing an army of accountants. We have been using it fully for the past 18 months. Company-wide we use Trace to manage our 1800-trailer fleet in our five depots across Ireland and UK.

“We now are running a much tighter ship for maintenance where Trace also works well. Trace has made a huge difference to us. We got Trace when we were expanding rapidly. There is no way we would be running as we do today without it. Trace is now a key part of Hireco.”

“Trace reporting has made a big difference. We use the full system in its entirety including, maintenance, depreciation, lease interest and purchase ordering. We selected Trace to give us better control and organisation, because of its ease-of-use, Trace's reputation and customer recommendation. The decision was right for Hireco.”

Hireco is Ireland's largest trailer hire company and has an extensive range of trailer types. They include flats, skeletal, tank carriers, box vans and curtainsiders, euroliners, tippers, step frames, tilts and machinery carriers, fridges, extendable low loaders and trombones. Trace handles them all.

These are examples of some of the Trace Plant & Vehicle Hire Management System users. Trace is widely used by Commercial Vehicle Garages, Fire and Rescue Services, by Truck and Bus Operators for fleet management, service scheduling and VI compliance, in Private and Public/Local Authority Sectors and by Plant and Vehicle Hire Companies for maintenance management and H&S compliance.

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